

Focus
Ukraine

Scope

Economics, bonds, equity & FX markets

Research team

Alexander Valchyshen Taras Kotovych

# **Daily Insight**

# Industrial production in March

# **Contents**

Economics: News & Comments	2
Industrial production in March	2
Bonds: News & Comments	3
Liquidity reallocation	3
Chart page: Local bond market & Eurobond markets	4
FX: News & Comments	6
Hryvnia erases previous gains	6
Chart page #1: Foreign-exchange market	7
Chart page #2: ICU's UAH trade-weighted indices	8

# **TUESDAY, 21 APRIL 2015**

#### UX Index (3 months to 21 Apr 2015)



## Key market indicators (as of 20 Apr 2015)

	Last	chg (%)	41D chg (%)
FX & MONEY RATES			
USD/UAH	22.8500	+9.07	+44.44
USD/UAH (1Y NDF)	26.9000	+4.33	+45.80
EUR/USD	1.0738	-0.63	-11.24
USD/RUB	53.3850	+2.73	-12.10
KievPRIME O/N (%)	22.50	+0bp	+360bp
KievPRIME 1M (%)	28.00	-38bp	+810bp

## SOVEREIGN EUROBONDS: yields and spreads

Ukraine 15, Eurobond (%)	255.78	+758bp	+19,401bp
Ukraine 17, Eurobond (%)	56.85	+170bp	+2,909bp
Ukraine 22, Eurobond (%)	24.68	+99bp	+843bp
Ukraine 23, Eurobond (%)	22.49	+0bp	+693bp
Ukraine 5Y CDS	4,230bp	+385bp	+2,031bp

#### **EQUITIES**

Stock market indices			
UX (Ukraine)	1,011.64	-0.33	-2.10
MSCI World	435.82	+0.42	+4.48
MSCI EM	1,033.77	-0.85	+8.10
RTS (Russia)	995.70	-0.33	+26.50
WIG-20 (Poland)	2,505.34	+1.68	+8.18
S&P 500 (USA)	2,100.40	+0.92	+2.02

Notes: Chg – percentage change, if not otherwise indicated; [1] – total traded volume for stocks listed in green- or red-shaded box means gain or loss, respectively, of the index or security.

Sources: Bloomberg, UX, Investment Capital Ukraine LLC.



# **Economics: News & Comments**

# **Industrial production in March**

The industrial production index rebounded by nearly 10% in March from February while in year-on-year terms the decline was still a sizable 21.1%, according to the State Statistics Office. In seasonally adjusted terms, the index was down 2.4% month-on-month and 21.5% year-on-year. Despite the deep devaluation of the hryvnia, industrial production has not yet rebounded steadily, and we expect this to become visible in the second half of this year.

Alexander Valchyshen, Kiev, +38044 2200120 ext.721



# **Bonds: News & Comments**

## Liquidity reallocation

The NBU continued to absorb extra liquidity as it increased total CDs outstanding by UAH0.87bn to UAH22.00bn yesterday while banks' correspondent accounts with the NBU slid UAH0.16bn to UAH27.57bn and total local currency debt repayments scheduled for the next 30 days remained steady at UAH9.74bn. As a result, broader banking sector liquidity rose UAH0.71bn to UAH59.31bn.

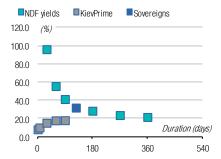
KyivPrime interest rates slightly diverged: the KyivPrime ON interest rate remained steady at 22.50% while the KyivPrime 1M interest rate slid 38bp to 28.00%.

Investment implications: Banking sector liquidity remained relatively unchanged as a small volume of funds were reallocated to CDs from banks' correspondent accounts with the NBU. Broader liquidity indicators slightly rose yesterday and could increase further if the bulk of month-end tax payments are paid next week rather than this week. Broader banking sector liquidity could increase above UAH60.0bn this week, albeit briefly and temporarily.

Taras Kotovych, Kiev, +38044 2200120 ext.724

#### Yield curve of the local bond market

(as of market close on 20 Apr 2015)



Sources: Bloomberg, Investment Capital Ukraine LLC.

#### Bond market indicators (as of 20 Apr 2015)

YTD	MoM	Weekly	Daily	Last	
chg (%)	chg (%)	chg (%)	chg (%)		

		cng (%)	cng (%)	cng (%)	cng (%)
MONEY N	MARKET KI	EV PRIME F	RATES (%)		
0/n	22.50	+0bp	-150bp	+50bp	+360bp
1wk	25.20	-5bp	-80bp	+89bp	+620bp
1m	28.00	-38bp	-38bp	+12bp	+810bp
2m	26.20	-5bp	-5bp	-30bp	+620bp
3m	26.20	-5bp	-5bp	-5bp	+620bp
LIQUIDIT	Y WIDE ME	ASUREMEN	IT (UAHm)		
CB acc's <sup>1</sup>	N/A	N/A	N/A	N/A	N/A
CDs <sup>2</sup>	N/A	N/A	N/A	N/A	N/A
Sovgns <sup>3</sup>	N/A	N/A	N/A	N/A	N/A
Total	N/A	N/A	N/A	N/A	N/A
HOLDERS	OF UAH S	OVEREIGN	N BONDS (	(UAHm)	
C.bank	340,419	-0.01	+0.38	-0.62	+7.01
Banks	97,679	-0.89	-6.16	-7.66	+4.54
Resid's4	30,504	-0.23	-0.72	+29.20	+24.25
Non-res <sup>5</sup>	24,842	-1.50	-8.56	-8.42	+15.31
Total	493,444	-0.28	-1.53	-1.12	+7.82
NDF IMPI	LIED YIELI	OS (%)			
3m	N/A	N/A	N/A	N/A	N/A
6m	N/A	N/A	N/A	N/A	N/A
9m	N/A	N/A	N/A	N/A	N/A
1yr	N/A	N/A	N/A	N/A	N/A
LOCAL C	JRRENCY	UAH SOVEF	REIGN BON	D YIELDS	(%)
Mar '13	N/A	N/A	N/A	N/A	N/A
Jan '14	N/A	N/A	N/A	N/A	N/A
Aug '15 <sup>6</sup>	N/A	N/A	N/A	N/A	N/A
EUROBON	IDS USD S	OVEREIGN	Bond Yiel	DS (%)	
CDS 5yr	4,230	+385bp	+19bp	-244bp	+20bp
Jun '16	97.72	+249bp	-885bp	-918bp	+61bp
Jul '17	56.85	+170bp	-405bp	-259bp	+29bp
Sep '20	29.39	+67bp	-46bp	-302bp	+11bp
Sep '20 Sep '21 Sep '22	29.39 28.55	+67bp +95bp	-46bp -234bp	-302bp -292bp	+11bp +10bp

Notes: [1] banks' account balance at NBU; [2] certificates of deposits issued by NBU; [3] UAH sovereign bonds due next 30 days; [4] residents; [5] non-residents; [6] VAT bond.

Sources: Bloomberg, Investment Capital Ukraine LLC.

+0bp

Feb '23

22.49



# Chart page: Local bond market & Eurobond markets

Chart 1. Kiev Prime rates (%), last 12-month period



Chart 2. UAH NDF implied yields (%), last 12-month period



Chart 3. UAH sovereign yield curve (%) as of 20 Apr 2015



Chart 4. USD sovereign yield curve (%) as of 20 Apr 2015

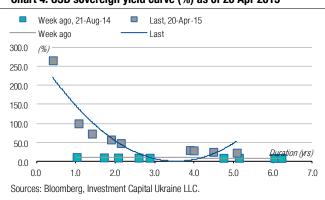


Chart 5. Banking sector liquidity (UAHbn), last 12-month period

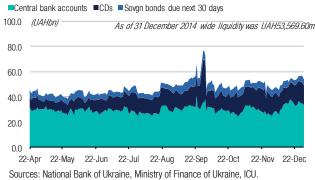
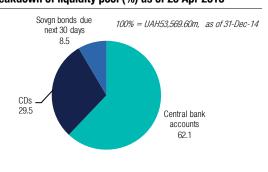
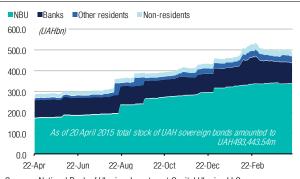


Chart 6. Breakdown of liquidity pool (%) as of 20 Apr 2015



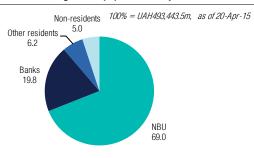
Sources: National Bank of Ukraine, Ministry of Finance of Ukraine, ICU.

Chart 7. Holders of sovereign bonds (UAHbn), last 12 months



Sources: National Bank of Ukraine, Investment Capital Ukraine LLC.

Chart 8. Domestic sovereign debt (%) as of 20 Apr 2015



Sources: National Bank of Ukraine, Investment Capital Ukraine LLC.

Table 1. Ukrainian stocks (closing prices as of 20-Apr-2015)

			Share price performance (% change)					Valuation (US\$) Free float (FF) & Liquidity								P/E			EV/EBITDA			EV/Sales				Ratios		
Company I	Bloomberg	Listing	Last	Daily	MoM	YTD	YoY		Market	EV	FF (//)		Last day	•		FF	2014	2015E	2016E	2014	2015E	2016E	2014	2015E	2016E		Debt/	
	Ticker		price					price	cap (m)	(m)	(%)	•	turnover (US\$ 000)		(%)	turnover (days)										(X) I	Assets (%)	
ENERGY																												
Cadogan Petrol	CAD LN	London	8.50 GBp	+0.0	-1.4	-15.0	-6.8	0.13	29.2	-18.4	40.2	11.7	2.2	7.5	0.02	5,085	Neg.	N/A	N/A	2.7	N/A	N/A	Neg.	N/A	N/A	0.2	0.0	
Centrenergo	CEEN UK	Kiev, UX	7.99 UAH	+0.0	-0.7	+6.0	+36.6	0.35	129.2	121.0	21.7	28.1	10.2	31.9	0.07	1,512	6.1	62.0	Neg.	0.2	6.3	Neg.	0.4	0.2	0.3	1.1	16.3	
Coal Energy	CLE PW	Warsaw	0.62 PLN	-4.6	-7.5	+0.0	-51.6	0.17	7.5	84.5	25.0	1.9	0.5	5.1	0.21	486	Neg.	N/A	N/A	11.6	N/A	N/A	0.8	N/A	N/A	0.3	56.9	
Donbasenergo	DOEN UK	Kiev, UX	22.46 UAH	+0.0	+1.6	-31.9	-47.0	0.98	23.2	58.0	14.2	3.3	2.9	4.6	0.10	1,039	1.0	0.9	Neg.	0.1	1.2	17.4	0.2	0.1	0.3	0.8	25.1	
JKX Oil & Gas	JKX LN	London	29.50 GBp	+1.7	-10.6	+145.8	-49.1	0.44	75.5	86.1	47.2	35.6	9.0	373.9	0.17	579	Neg.	98.6	Neg.	Neg.	1.6	N/A	0.7	0.6	1.1	0.3	9.9	
Regal Petroleum	RPT LN	London	4.77 GBp	+0.0	+16.3	+52.6	-53.5	0.07	22.7	-7.4	80.9	18.4	0.0	2.0	0.01	15,637	Neg.	11.4	7.6	Neg.	Neg.	Neg.	Neg.	Neg.	Neg.	0.2	0.0	
Sadova Group	SGR PW	Warsaw	0.30 PLN	-6.3	+7.1	-62.0	-63.0	0.08	3.5	43.4	25.0	0.9	7.9	4.7	1.23	81	Neg.	N/A	N/A	Neg.	N/A	N/A	21.1	N/A	N/A	0.2	54.9	
Zakhidenergo	ZAEN UK 1	Kiev, PFTS	150.00 UAH	+0.0	-16.2	+1.3	+22.0	6.56	84.0	92.3	5.0	4.2	0.0	1.0	0.02	5,420	3.3	N/A	N/A	0.6	N/A	N/A	0.2	N/A	N/A	1.3	0.0	
METALLURGY				_																								
Alchevsky Meta	ALMK UK	Kiev, UX	0.01 UAH	+0.0	+3.0	-9.0	-61.7	0.00	14.9	1,268.4	3.9	0.6	0.1	0.4	0.05	2,172	Neg.	Neg.	N/A	Neg.	Neg.	N/A	1.9	4.4	N/A	N/A	85.7	
Avdiyivsky Cok	AVDK UK	Kiev, UX	1.38 UAH	+0.0	-4.6	-20.4	-53.4	0.06	11.8	-15.6	4.0	0.5	0.8	1.3	0.28	362	Neg.	Neg.	Neg.	Neg.	0.3	0.3	Neg.	Neg.	Neg.	0.1	0.1	
Azovstal	AZST UK	Kiev, UX	0.79 UAH	+0.0	+1.8	+6.6	+13.4	0.03	146.1	121.7	4.1	6.0	0.7	6.7	0.09	1,149	Neg.	1.8	2.8	Neg.	0.8	1.1	0.1	0.1	0.1	0.3	0.0	
Ferrexpo PLC	FXPO LN	London	68.75 GBp	+0.7	+19.6	+40.6	-50.4	1.02	601.9	1,288.2	22.4	134.8	393.5	1,138.1	0.69	144	3.4	9.6	9.6	3.1	5.3	5.6	0.9	1.2	1.2	0.9	61.1	
Yasynivsky Cok	YASK UK	Kiev, UX	0.30 UAH	+0.0	-14.0	+7.1	-60.0	0.01	3.6	4.1	9.0	0.3	0.0	0.1	0.01	15,509	Neg.	Neg.	9.1	0.0	Neg.	Neg.	0.0	0.0	0.0	0.1	0.0	
Yenakievo Steel	ENMZ UK	Kiev, UX	17.40 UAH	+0.0	+2.4	-16.9	-50.5	0.76	8.0	2.3	9.4	0.8	0.1	2.1	0.11	944	Neg.	Neg.	Neg.	0.4	0.0	0.0	0.0	0.0	0.0	0.8	0.0	
FOOD AND AGRI	BUSINESS																											
AgroGeneration	ALAGR FP	EN Paris	0.49 EUR	+4.3	+8.9	+14.0	-55.5	0.52	48.4	94.7	34.0	16.5	63.4	55.8	0.12	834	Neg.	N/A	N/A	Neg.	N/A	N/A	1.6	N/A	N/A	1.1	35.9	
Agroliga	AGL PW	Warsaw	8.70 PLN	+1.4	+0.6	-3.3	-48.5	2.34	3.6	4.3	16.7	0.6	9.0	1.9	0.24	424	1.1	N/A	N/A	1.2	N/A	N/A	0.3	N/A	N/A	0.4	5.7	
Agroton	AGT PW	Warsaw	1.15 PLN	-0.9	-7.3	-6.5	-46.8	0.31	6.7	52.0	26.2	1.8	6.3	23.5	1.12	89	Neg.	N/A	N/A	19.4	17.3	N/A	0.6	0.6	N/A	0.1	28.4	
Astarta Holdin	AST PW	Warsaw	24.00 PLN	+0.0	+2.3	+20.0	-39.5	6.45	161.2	390.1	31.0	50.0	264.8	115.9	0.46	217	Neg.	Neg.	3.5	5.1	4.0	4.4	1.0	1.0	1.0	0.6	38.2	
Avangard	AVGR LI L	ondon Intl	2.50 USD	-9.9	-17.9	+22.0	-74.3	2.50	159.7	413.0	21.7	34.7	12.6	57.2	0.13	797	Neg.	2.1	1.5	3.2	3.3	2.9	1.0	0.9	0.8	0.2	33.1	
IMC	IMC PW	Warsaw	5.69 PLN	+3.5	+8.4	+0.4	-33.1	1.53	47.9	187.1	23.9	11.4	3.2	3.3	0.01	9,010	Neg.	5.9	1.5	3.5	3.7	3.2	1.4	1.1	0.9	0.3	38.7	
Kernel Holding	KER PW	Warsaw	38.25 PLN	-0.9	-1.6	+34.4	+32.8	10.28	818.9	1,546.5	58.8	481.3	434.8	1,657.3	0.27	365	Neg.	5.9	5.4	6.9	4.7	4.6	0.6	0.7	0.6	0.8	39.1	
KSG Agro	KSG PW	Warsaw	0.88 PLN	+0.0	-15.4	-21.4	-81.9	0.24	3.6	85.3	34.4	1.2	0.3	9.3	0.41	244	Neg.	N/A	0.2	9.8	N/A	N/A	1.1	0.9	0.8	0.3	44.5	
MHP	MHPC LI L	ondon Intl	11.00 USD	+0.0	+23.6	+19.6	-8.3	11.00	1,162.3	2,292.8	22.3	259.4	5.0	792.6	0.32	316	7.5	166.8	4.7	5.9	4.4	4.5	1.5	1.6	1.7	2.3	47.0	
Milkiland	MLK PW	Warsaw	2.78 PLN	-3.5	-1.8	+87.8	-62.9	0.75	23.3	131.0	20.0	4.7	17.5	55.4	0.74	135	2.0	Neg.	Neg.	3.9	4.2	4.5	0.4	0.4	0.6	0.1	30.8	
Mriya Agrohold	MAYA GF	Frankfurt	0.32 EUR	+0.0	-25.4	-43.1	-93.0	0.34	36.4	764.2	20.0	7.3	0.0	0.5	0.01	9,023	0.4	0.4	0.2	4.6	N/A	N/A	1.5	1.8	1.8	0.1	45.3	
Ovostar Union	OVO PW	Warsaw	73.00 PLN	+0.0	+5.0	+1.4	+5.8	19.61	117.7	127.3	25.0	29.4	80.5	44.4	0.22	458	3.8	4.7	5.7	3.5	4.1	4.8	1.4	1.6	1.5	0.9	8.5	
FINANCIAL SERV	/ICES																											
Raiffeisen Ban	BAVL UK	Kiev, UX	0.10 UAH	+0.0	-2.8	+0.9	-44.9	0.00	127.1	N/A	3.8	4.9	22.4	10.8	0.23	440	2.9	Neg.	Neg.	N/A	N/A	N/A	N/A	N/A	N/A	0.5	22.4	
Ukrsotsbank	USCB UK	Kiev, UX	0.11 UAH	+0.0	+1.3	-15.6	-29.5	0.00	118.7	N/A	4.5	5.3	0.0	0.4	0.00	24,526	Neg.	6.1	6.4	N/A	N/A	N/A	N/A	N/A	N/A	0.2	28.2	

Notes: mln - millions; FF - free float; n/a - not available; neg. - negative; a company name (the left column of the table) is shortened to fit the column and hence in some cases is not displayed in full; \*\*\* - P/E is above 10,000x. Sources: Bloomberg, ICU.





# **FX: News & Comments**

# Hryvnia erases previous gains

The hryvnia gave back some gains seen over the past few days as the currency declined 9.07% to close at 22.85/USD. This occurred because of liquidity driven by currency sentiment. Bank liquidity, highly concentrated in a few out of nearly one hundred banks, recovered over the past week following a temporary retreat of negative sentiment toward the hryvnia. Although market sentiment has remained negative toward the hryvnia, its value has been influenced by the 12.1% YTD appreciation of the Russian ruble. However, the ruble has come under downward pressure over the past several days because of authorities' concerns that it appreciated too quickly, causing a shortage of FX funding from the central bank to commercial banks. This would have a negative spillover effect on sentiment toward the hryvnia as well.

Alexander Valchyshen, Kiev, +38044 2200120 ext.242

#### ICU's UAH trade-weighted indices

(Last 12-month history to 21 Apr 2015)



#### FX market indicators (as of 20 Apr 2015)

Last Daily Weekly MoM YTD chg (%) chg (%) chg (%) chg (%) chg (%)

					chg (%)
USD/UAH N	IARKET (H	RYVNIA pe	r US DOLL	AR)	
Spot mkt	22.8500	+9.07	-2.35	+4.10	+44.44
NBU avg	22.2544	+5.68	-2.74	-4.04	+41.13
Ttl vlm <sup>1</sup>	189.22	-9.79	-28.77	-25.26	-56.09
\$ volume <sup>2</sup>	131.05	-7.67	-32.77	-19.72	-63.01
NDF 3M	24.2500	+6.91	-1.14	-2.38	+43.92
NDF 6M	25.7000	+6.27	+0.37	-1.87	+47.70
NDF 1Y	26.9000	+4.33	+1.92	-1.07	+45.80
TRADE-WEI	GHTED IN	DICES (TV	/ls, points	)	
UAH nom'l	31.142	-7.51	+2.39	-6.60	-29.96
UAH real CPI	73.566	-7.51	+2.39	-6.60	-15.13
UAH real PPI	91.248	-7.51	+2.39	-6.60	-22.51
USD nom'l	97.941	+0.43	-1.56	+0.03	+8.50
FX RATES (	F KEY CU	RRENCIES	THAT SH	ape uah'	s TWIs
USD/RUB	53.3850	+2.73	+2.12	-9.96	-12.10
EUR/USD	1.0738	-0.63	+1.62	-0.77	-11.24
USD/CNY	6.2017	+0.06	-0.23	-0.05	-0.06
USD/PLN	3.7162	-0.30	-1.98	-2.68	+4.87
USD/TRY	2.6992	+0.78	+1.07	+4.86	+15.60
USD/BYR 1	4,250.00	-0.37	-1.04	-4.36	+29.55
USD/KZT	185.9600	+0.08	+0.13	+0.18	+1.98
OTHER MA	JOR CURR	ENCIES			
USD/JPY	119.1800	+0.24	-0.79	-0.72	-0.50
GBP/USD	1.4907	-0.37	+1.57	-0.28	-4.30
USD/CHF	0.9562	+0.43	-2.23	-1.95	-3.83
AUD/USD	0.7725	-0.73	+1.79	-0.64	-5.50
USD/CAD	1.2225	-0.17	-2.95	-2.61	+5.20
USD/BRL	3.0325	-0.27	-2.84	-6.14	+14.11
USD/KRW	1,079.21	-0.41	-1.75	-3.89	-1.08
COMMIDITI	ES				
Gold(\$/oz)	1,195.88	-0.70	-0.25	+1.12	+0.93
WTI crude <sup>3</sup>	56.38	+1.15	+8.61	+23.32	+5.84
Brent crd <sup>3</sup>	61.18	-0.05	+7.90	+15.02	+9.72
Urals crd <sup>3</sup>	N/A	+0.00	+0.00	+0.00	+0.00
TR/J CRB <sup>4</sup>	222.72	-0.55	+2.72	+4.02	-3.15

Readers may follow the ICU trade-weighted indices of the local-currency, the hryvnia (UAH), on the ICU  $\underline{\text{website}}$  and Bloomberg (type: ALLX UTWI <GO>).

Section on FX market is continued on next page.

Notes: [1] trading volume in all foreign currencies (US\$m); [2] trading volume in the pair USD/UAH (US\$m); [3] crude oil price (USD per barrel); [4] the Thomson Reuters/ Jefferies CRB Index. A green-/red-shaded box means gain or loss, respectively, of the investment into the asset. Currencies are gaining when their exchange rates strengthen versus USD.

Sources: Bloomberg, Investment Capital Ukraine LLC.



# Chart page #1: Foreign-exchange market

Chart 9. Spot market rates USD/UAH: last 12-month and 5-year periods (UAH per USD, left and right respectively)

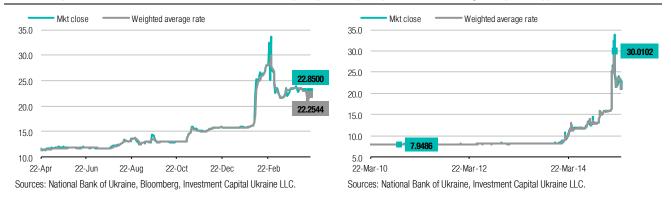


Chart 10. NDF market rates USD/UAH: last 12-month and 5-year periods (UAH per USD, left and right respectively)

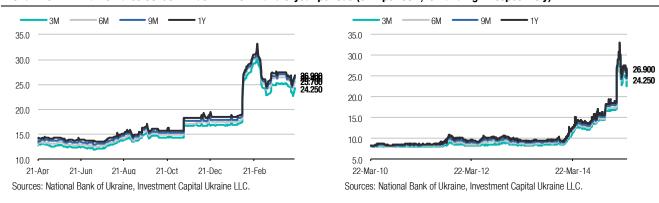


Chart 11. Trading volume: last 12-month and 5-year periods (US\$m, left and right respectively)

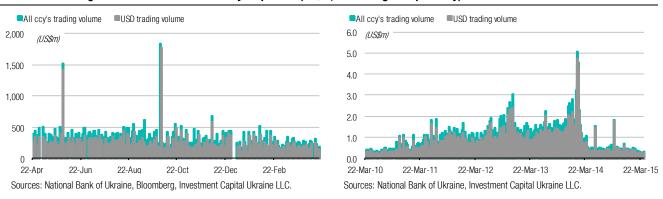
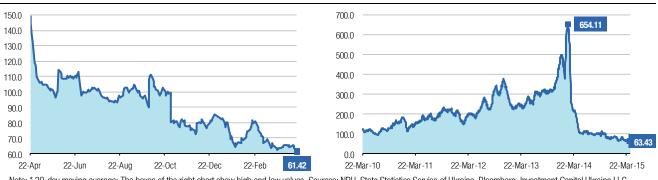


Chart 12. 30D MA\* ratio of FX market turnover to merchandise trade: last 12m and 5yr periods (%, left and right respectively)



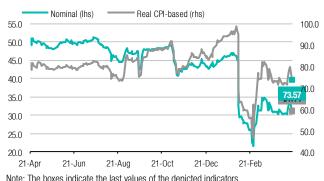
Note: \* 30-day moving average; The boxes of the right chart show high and low values. Sources: NBU, State Statistics Service of Ukraine, Bloomberg, Investment Capital Ukraine LLC.



# Chart page #2: ICU's UAH trade-weighted indices

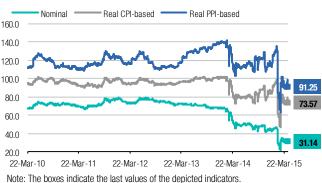
The following charts depict ICU's Ukrainian hryvnia trade-weighted indices which were calculated in accordance with methodology published in the Quarterly Report "Keep the music playing" dated 31 January 2013 and, then, updated, in the Quarterly Report "Muddling through no more" dated 14 August 2013.

Chart 13. Nominal and CPI-based real TWIs of UAH, history of last 12-month period



Note: The boxes indicate the last values of the depicted indicators. Source: Investment Capital Ukraine LLC.

Chart 14. Nominal, CPI- and PPI-based TWIs of UAH, history of last 5-year period



Source: Investment Capital Ukraine LLC.

Chart 15. Deviation of UAH trade-weighted indices from their 5-year moving averages: last 12-month and 5-year periods (%, left and right respectively)



Note: The boxes indicate the last values of the depicted indicators. Source: Investment Capital Ukraine LLC.



Note: the boxes indicate the high and low values of CPI-based TWI. Source: Investment Capital Ukraine LLC.

Chart 16. Deviation of UAH trade-weighted indices from their 10-year moving averages: last 12-month and 5-year periods (%, left and right respectively)



Note: The boxes indicate the last values of the depicted indicators. Source: Investment Capital Ukraine LLC:



Note: the boxes indicate the high and low values of CPI-based TWI. Source: Investment Capital Ukraine LLC.



This page is intentionally left blank



# **Disclosures**

## **ANALYST CERTIFICATION**

This research publication has been prepared by the analyst(s), whose name(s) appear on the front page of this publication. The analyst(s) hereby certifies that the views expressed within this publication accurately reflect her/his own views about the subject financial instruments or issuers and no part of her/his compensation was, is, or will be directly or indirectly related to the inclusion of specific recommendations or views within this research publication.

## **EQUITY RATING DEFINITIONS**

**Buy:** Forecasted 12-month total return greater than 20%

**Hold:** Forecasted 12-month total return 0% to 20% **Sell:** Forecasted 12-month total return less than 0%

Note: total return is share price appreciation to a target price in relative terms plus forecasted dividend yield.

## **DEBT RATING DEFINITIONS**

Buy: Forecasted 12-month total return significantly greater than that of relevant benchmark

Hold: Forecasted 12-month total return is in line with or modestly deviates from relevant benchmark

**Sell:** Forecasted 12-month total return significantly less than that of relevant benchmark



11th floor, LEONARDO Business Centre 19-21 Bogdan Khmelnytsky Street Kiev, 01030 Ukraine Phone/Fax +38 044 2200120

CORPORATE FINANCE TEL. +38 044 2200120

Makar Paseniuk, Managing Director

Ruslan Kilmukhametov, Director ruslan.kilmukhametov@icu.ua makar.paseniuk@icu.ua

SALES AND TRADING TEL. +38 044 2201621

Konstantin Stetsenko, Managing Director

konstantin.stetsenko@icu.ua

Vlad Sinani, Director,

Strategy and Corporate Development

vlad.sinani@icu.ua

Sergiy Byelyayev, Fixed-Income Trading

sergiy.byelyayev@icu.ua

Julia Pecheritsa.

Ukraine and CIS International Sales

julia.pecheritsa@icu.ua

Vitaliy Sivach, Fixed-Income & FX Trading

vitaliy.sivach@icu.ua

Yevgeniya Gryshchenko,

Fixed-Income Sales

yevgeniya.gryshchenko@icu.ua

RESEARCH DEPARTMENT TEL. +38 044 2200120

Alexander Valchyshen

alexander.valchyshen@icu.ua

Taras Kotovych

Head of Research

Senior financial analyst (Sovereign debt) taras.kotovych@icu.ua

Alexander Martynenko

Head of corporate research alexander.martynenko@icu.ua

Mykhaylo Demkiv

Financial analyst (Banks) mykhaylo.demkiv@icu.ua **Bogdan Vorotilin** 

Financial analyst (Food & Agribusiness)

bogdan.vorotilin@icu.ua

Lee Daniels, Rolfe Haas

**Editors** 

Investment Capital Ukraine LLC is regulated by Securities and Stock Market State Commission of Ukraine (license numbers: dealer activity AE 263019, broker activity AE 263018, underwriting activity AE 263020 dated 11 April 2013).

#### **DISCLAIMER**

This research publication has been prepared by Investment Capital Ukraine LLC solely for information purposes for its clients. It does not constitute an investment advice or an offer or solicitation for the purchase of sale of any financial instrument. While reasonable care has been taken to ensure that the information contained herein is not untrue or misleading at the time of publication, Investment Capital Ukraine makes no representation that it is accurate or complete. The information contained herein is subject to change without notice. Copyright and database rights protection exists in this report and it may not be reproduced, distributed or published by any person for any purpose without the prior express consent of Investment Capital Ukraine LLC. All rights are reserved. Any investments referred to herein may

involve significant risk, are not necessarily available in all jurisdictions, may be illiquid and may not be suitable for all investors. The value of, or income from, any investments referred to herein may fluctuate and/or be affected by changes in exchange rates. Past performance is not indicative of future results. Investors should make their own investigations and investment decisions without relying on this report. Only investors with sufficient knowledge and experience in financial matters to evaluate the merits and risks should consider an investment in any issuer or market discussed herein and other persons should not take any action on the basis of this report.



Additional information is available upon request.