

Focus
Ukraine

Scope

Economics, bonds, equity & FX markets

Research team

Alexander Valchyshen Taras Kotovych

# **Daily Insight**

# Geopolitics: Minsk talks fail to happen

# **Contents**

Economics: News & Comments	2
Geopolitics: Minsk talks fail to happen	2
Bonds: News & Comments	3
Liquidity steady due to inflows	3
Eurobond market corrects slightly	3
Unscheduled FX financing	3
Chart page: Local bond market & Eurobond markets	4
FX: News & Comments	6
Hryvnia down amid global rout	6
Chart page #1: Foreign-exchange market	7
Chart page #2: ICU's UAH trade-weighted indices	8

# FRIDAY, 12 DECEMBER 2014

### UX Index (3 months to 12 Dec 2014)



#### Key market indicators (as of 11 Dec 2014)

		chg (%)	chg (%)
FX & MONEY RATES			
USD/UAH	15.7222	+0.14	+90.80
USD/UAH (1Y NDF)	18.2500	+0.00	+93.74
EUR/USD	1.2411	-0.30	-9.69
USD/RUB	55.7178	+1.59	+69.51
KievPRIME O/N (%)	15.25	+45bp	+745bp
KievPRIME 1M (%)	18.75	-25bp	+250bp

Daily

YTD

# SOVEREIGN EUROBONDS: yields and spreads

Ukraine 15, Eurobond (%)	50.03	+416bp	+4,168bp
Ukraine 17, Eurobond (%)	27.15	+30bp	+1,759bp
Ukraine 22, Eurobond (%)	14.77	-61bp	+542bp
Ukraine 23, Eurobond (%)	14.02	-73bp	+498bp
Ukraine 5Y CDS	2,107bp	-23bp	+1,290bp

### **EQUITIES**

943.18	+1.17	+3.64
414.33	-0.11	+1.41
946.04	-1.32	-5.65
824.01	-3.63	-42.89
2,379.60	+0.34	-0.89
2,035.33	+0.45	+10.12
	414.33 946.04 824.01 2,379.60	414.33 -0.11 946.04 -1.32 824.01 -3.63 2,379.60 +0.34

Notes: Chg – percentage change, if not otherwise indicated; [1] – total traded volume for stocks listed in green- or red-shaded box means gain or loss, respectively, of the index or security.

Sources: Bloomberg, UX, Investment Capital Ukraine LLC.



# **Economics: News & Comments**

# Geopolitics: Minsk talks fail to happen

Despite their best efforts since last week, Western powers were unable to get Russian and Ukrainian authorities to agree to reconvene for peace talks in Minsk by this Friday. Moreover, neither side could agree to a ceasefire, and the Ukrainian army continues to suffer numerous fatalities in Donbas daily. Developments unravel further as a media report alleged that the Russian army was pushed back from the Kherson territory to Crimea, suggesting that pro-Russia militants lost control of Russian command or, more likely, that the Kremlin prefers to have them disorganized and allow chaos to reign.

Alexander Valchyshen, Kiev, +38044 2200120 ext.721



# **Bonds: News & Comments**

# Liquidity steady due to inflows

Broader banking sector liquidity slid a mere UAH0.18bn yesterday to UAH49.73bn as banks' correspondent accounts with the NBU rose UAH1.43bn to UAH31.40bn while total CDs outstanding declined UAH0.85bn to UAH13.35bn. Total debt repayments scheduled for the next 30 days fell UAH0.75bn to UAH4.99bn.

KyivPrime interest rates slightly diverged: the KyivPrime ON interest rate rose 45bp to 15.25% while the KyivPrime 1M interest rate slid 25bp to 18.75%.

Investment implications: Liquidity reallocation from debt repayments and CDs outstanding to banks' correspondent accounts caused broader banking sector liquidity to remain steady. The NBU also issued additional UAH0.77bn of its loans on Wednesday. Liquidity remained steady only due to NBU injections.

Taras Kotovych, Kiev, +38044 2200120 ext.724

# **Eurobond market corrects slightly**

After increasing significantly on Wednesday, the yield curve adjusted to 14.03-50.04% yesterday, with correction at the long-term end, due to a slight tightening of spreads.

Investment implications: While assurances from Ukraine's officials that the country's financing needs will not result in default appear to have caused spreads to tighten at the long-term end of the yield curve, spreads widened at the short-term end.

Taras Kotovych, Kiev, +38044 2200120 ext.724

# **Unscheduled FX financing**

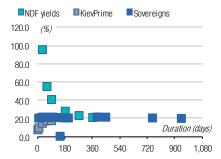
Following Tuesday's successful auction that raised significant funds, the MoF held an additional auction yesterday also offered a USD-denominated bond. UAH1.50bn of bonds at the standard 17.60% was sold, providing the state budget with a total of UAH4.5bn this week.

Investment implications: FX-denominated bonds are rarely offered not often and demand was minimal at best. Although the MoF anticipated no demand for FX-denominated bonds, following the US\$233.87m repayment made on Wednesday, the MoF scheduled an immediate refinancing because of upcoming FX repayments. While scheduled domestic payments amount to US\$107.20m through the end of this year and US\$153.45 in the first week of 2015, external debt will require an additional US\$235.05m. As a first step in refinancing upcoming FX repayments, possibly from a bank that received a recent FX redemption, the MoF has FX-denominated bonds offering scheduled for next week's auction.

Taras Kotovych, Kiev, +38044 2200120 ext.724

#### Yield curve of the local bond market

(as of market close on 11 Dec 2014)



Sources: Bloomberg, Investment Capital Ukraine LLC.

#### Bond market indicators (as of 11 Dec 2014)

Last Daily Weekly MoM YTD chg (%) chg (%) chg (%) chg (%)

MONEY M	ARKET KI	EV PRIME	RATES (%)	)								
O/n	15.25	+45bp	+258bp	+537bp	+745bp							
1wk	16.75	+55bp	+308bp	+575bp	+695bp							
1m	18.75	-25bp	+142bp	+225bp	+250bp							
2m	19.50	+10bp	+150bp	+150bp	+310bp							
3m	19.50	+10bp	+150bp	+150bp	+350bp							
LIQUIDITY WIDE MEASUREMENT (UAHm)												
CB acc's <sup>1</sup>	31,397	+4.76	+10.26	-7.32	-3.99							
$CDs^2$	13,349	-5.97	-6.08	-5.83	+1,793.5							
Sovgns <sup>3</sup>	3,719	+0.00	-7.73	-25.05	+148.7							
Total	48,464	+1.21	+3.74	-8.58	+38.86							
HOLDERS	OF UAH S	SOVEREIG	N BONDS	(UAHm)								
C.bank	N/A	N/A	N/A	N/A	N/A							
Banks	N/A	N/A	N/A	N/A	N/A							
Resid's <sup>4</sup>	N/A	N/A	N/A	N/A	N/A							
Non-res <sup>5</sup>	N/A	N/A	N/A	N/A	N/A							
Total	N/A	N/A	N/A	N/A	N/A							
NDF IMPL	IED YIELI	OS (%)										
3m	N/A	N/A	N/A	N/A	N/A							
6m	N/A	N/A	N/A	N/A	N/A							
9m	N/A	N/A	N/A	N/A	N/A							
1yr	N/A	N/A	N/A	N/A	N/A							
LOCAL CU	RRENCY	UAH SOVE	REIGN BOI	ND YIELDS	(%)							
Mar '13	N/A	-52ppt	+0bp	+0bp	+0bp							
Jan '14	N/A	+320bp	+0bp	+0bp	-676bp							
Aug '15 <sup>6</sup>	N/A	+87bp	+0bp	+0bp	-77ppt							
EUROBON	DS USD S	OVEREIGN	BOND YIE	LDS (%)								
CDS 5yr	2,107	-23bp	+357bp	+732bp	+13bp							
Jun '16	34.71	+207bp	+880bp	+18bp	+26bp							
Jul '17	27.15	+30bp	+449bp	+11bp	+18bp							
Sep '20	17.13	+2bp	+272bp	+533bp	+793bp							

Notes: [1] banks' account balance at NBU; [2] certificates of deposits issued by NBU; [3] UAH sovereign bonds due next 30 days; [4] residents; [5] non-residents; [6] VAT bond. Sources: Bloomberg, Investment Capital Ukraine LLC.

+1bp

+271bn +514bn

+101bp +331bp

+66bp +261bp

16.95

14.77

14.02

Sep '21

Sep '22

Feb '23

+542bp



# Chart page: Local bond market & Eurobond markets

Chart 1. Kiev Prime rates (%), last 12-month period



Chart 2. UAH NDF implied yields (%), last 12-month period



Chart 3. UAH sovereign yield curve (%) as of 11 Dec 2014

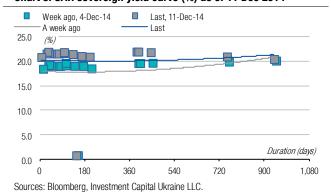


Chart 4. USD sovereign yield curve (%) as of 11 Dec 2014

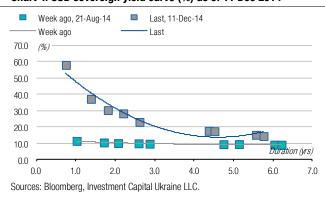
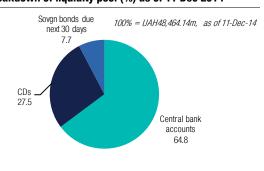


Chart 5. Banking sector liquidity (UAHbn), last 12-month period



Chart 6. Breakdown of liquidity pool (%) as of 11 Dec 2014

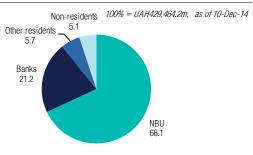


Sources: National Bank of Ukraine, Ministry of Finance of Ukraine, ICU.

Chart 7. Holders of sovereign bonds (UAHbn), last 12 months



# Chart 8. Domestic sovereign debt (%) as of 11 Dec 2014



Sources: National Bank of Ukraine, Investment Capital Ukraine LLC.

Table 1. Ukrainian stocks (closing prices as of 11-Dec-2014)

		_	Share prid	ce perform	nance (9	% change	)	Valu	ıation (U	S\$)		F	ree float (F	F) & Liqui	dity			P/E		E۱	V/EBITD	A	E	V/Sales		Rati	<b>10</b> S
Company	Bloomberg	Listing	Last	Daily	MoM	YTD	YoY	Last	Market	EV	FF	FF	Last day	3M avg.		FF	2014	2015E	2016E	2014	2015E	2016E	2014	2015E	2016E		Debt/
	Ticker		price					price	cap (m)	(m)	(%)	•	turnover			turnover										(x)	Assets
												(US\$M)	(US\$ 000)	(022 000)	(%)	(days)											(%)
ENERGY																											
Cadogan Petrol	. CAD LN	London	10.63 GBp	+0.0	+1.2	+2.4	-9.6	0.17	38.6	-9.0	40.2	15.5	8.4	18.4	0.18	556	Neg.	N/A	N/A	1.3	N/A	N/A	Neg.	N/A	N/A	0.3	0.0
Centrenergo	CEEN UK	Kiev, UX	7.18 UAH	+1.2	+1.6	+50.5	+47.6	0.45	167.9	212.9	21.7	36.5	66.1	43.0	0.14	720	5.4	4.7	7.1	0.3	3.8	3.9	0.5	0.3	0.3	1.1	16.3
Coal Energy	CLE PW	Warsaw	0.76 PLN	+0.0	-5.0	-27.6	-51.6	0.23	10.2	136.1	25.0	2.5	6.9	20.0	0.63	158	Neg.	N/A	N/A	6.0	N/A	N/A	1.1	N/A	N/A	0.1	39.8
Donbasenergo	DOEN UK	Kiev, UX	30.18 UAH	+3.9	+1.9	+9.4	+11.1	1.91	45.2	95.5	14.2	6.4	2.6	6.0	0.07	1,491	1.3	1.3	1.4	0.1	1.9	1.5	0.3	0.2	0.3	1.1	25.1
JKX Oil & Gas	JKX LN	London	13.75 GBp	-3.5	-63.8	-80.8	-80.4	0.22	37.1	42.3	47.2	17.5	195.3	34.9	0.64	157	5.7	6.2	1.1	0.6	0.8	0.7	0.2	0.3	0.2	0.1	5.5
Regal Petroleum	RPT LN	London	4.28 GBp	-10.5	-31.6	-67.1	-71.0	0.07	21.6	-8.5	80.9	17.4	0.0	2.8	0.02	6,321	Neg.	10.8	N/A	Neg.	Neg.	Neg.	Neg.	Neg.	Neg.	0.2	0.0
Zakhidenergo	Zaen uk i	Kiev, PFTS	152.70 UAH	+0.0	+9.9	+68.9	+69.5	9.68	123.8	135.9	5.0	6.2	0.0	2.0	0.02	6,467	3.4	N/A	N/A	0.9	N/A	N/A	0.2	N/A	N/A	1.3	0.0
METALLURGY																											
Alchevsky Meta	. ALMK UK	Kiev, UX	0.01 UAH	-1.3	-12.9	-62.1	-63.1	0.00	24.0	1,839.0	3.9	0.9	0.6	1.4	0.16	632	Neg.	Neg.	N/A	Neg.	Neg.	N/A	2.0	1.2	N/A	N/A	85.7
Avdiyivsky Cok	AVDK UK	Kiev, UX	1.68 UAH	-3.9	-18.0	-43.2	-45.0	0.11	20.8	17.7	4.0	0.8	1.2	2.5	0.23	432	Neg.	164.0	0.4	0.0	0.7	N/A	0.0	0.0	0.0	0.1	0.1
Azovstal	AZST UK	Kiev, UX	0.66 UAH	+2.0	-4.1	-1.6	-4.6	0.04	175.5	N/A	4.1	7.2	11.1	10.0	0.08	1,227	Neg.	Neg.	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.2	0.0
Ferrexpo PLC	FXPO LN	London	57.35 GBp	-6.0	-28.5	-69.1	-65.8	0.90	531.0	733.5	22.4	119.0	1,303.7	814.1	0.79	126	2.0	2.0	4.4	1.5	1.6	2.4	0.5	0.5	0.5	0.5	35.1
Yasynivsky Cok	. YASK UK	Kiev, UX	0.25 UAH	-13.8	-26.5	-52.8	-54.5	0.02	4.3	5.0	9.0	0.4	0.7	0.9	0.15	689	Neg.	0.5	0.3	0.1	0.3	N/A	0.0	0.0	0.0	0.0	0.0
Yenakievo Steel	ENMZ UK	Kiev, UX	19.63 UAH	-0.1	+6.9	-38.7	-39.5	1.24	13.1	4.8	9.4	1.2	0.6	3.5	0.27	375	Neg.	Neg.	N/A	8.0	0.2	N/A	0.0	0.0	N/A	0.9	0.0
FOOD AND AGR	IBUSINESS																										
AgroGeneration	ALAGR FP	EN Paris	0.47 EUR	-2.1	-4.1	-62.1	-63.3	0.58	53.8	107.3	34.0	18.3	7.8	14.3	0.08	1,286	Neg.	N/A	N/A	Neg.	N/A	N/A	1.6	N/A	N/A	1.0	35.9
Agroliga	AGL PW	Warsaw	10.10 PLN	+1.0	-4.2	-61.0	-59.1	3.00	4.6	5.4	16.7	0.8	0.3	3.1	0.47	212	1.2	N/A	N/A	1.6	N/A	N/A	0.3	N/A	N/A	0.4	5.7
Agroton	AGT PW	Warsaw	1.40 PLN	+0.7	-8.5	-28.2	-28.9	0.42	9.0	54.3	26.2	2.4	13.8	35.5	1.86	54	Neg.	1.3	1.1	20.3	18.1	N/A	0.7	0.6	0.7	0.1	28.4
Astarta Holdin	AST PW	Warsaw	18.55 PLN	+0.1	-6.0	-72.3	-70.8	5.51	137.6	378.9	31.0	42.7	9.4	102.4	0.30	333	4.3	Neg.	2.4	5.0	3.2	3.5	0.8	0.8	0.8	0.4	38.2
Avangard	AVGR LI L	ondon Intl	3.70 USD	-17.8	-38.3	-68.5	-68.3	3.70	236.3	447.6	21.7	51.3	16.5	29.7	0.03	2,858	1.0	2.1	1.9	1.5	2.5	2.6	0.7	0.8	0.8	0.3	17.8
IMC	IMC PW	Warsaw	5.95 PLN	-0.8	-11.9	-51.0	-53.2	1.77	55.3	194.5	23.9	13.2	0.7	11.8	0.05	1,869	2.1	Neg.	2.1	3.6	3.7	3.9	1.7	1.2	1.1	0.4	38.7
Kernel Holding	KER PW	Warsaw	29.43 PLN	+2.0	+28.0	-22.7	-21.0	8.74	696.1	1,340.2	58.8	409.1	774.7	979.2	0.33	307	Neg.	4.4	4.3	6.0	3.9	4.2	0.6	0.5	0.5	0.7	39.1
KSG Agro	KSG PW	Warsaw	1.18 PLN	-0.8	-4.1	-89.1	-88.1	0.35	5.3	116.4	34.4	1.8	1.2	81.0	2.19	46	Neg.	0.4	0.3	13.4	N/A	N/A	1.6	1.2	1.0	0.3	44.5
MHP	MHPC LI L	ondon Intl	10.10 USD	+1.0	-1.9	-40.8	-36.4	10.10	1,067.2	2,197.7	22.3	238.2	59.9	385.7	0.09	1,060	6.8	18.8	3.8	5.6	4.5	4.4	1.5	1.6	1.4	2.1	47.0
Milkiland	MLK PW	Warsaw	1.86 PLN	-4.1	-25.0	-85.1	-84.5	0.55	17.3	141.8	20.0	3.5	1.0	8.2	0.43	235	1.3	Neg.	43.1	4.3	4.7	4.3	0.3	0.4	0.4	0.1	30.8
Mriya Agrohold	. MAYA GF	Frankfurt	1.01 EUR	+0.0	-29.7	-81.4	-81.0	1.24	132.3	860.1	20.0	26.5	0.0	0.8	0.00	38,219	1.5	1.5	0.6	5.2	3.2	2.9	1.7	2.0	2.0	0.3	45.3
CONSTRUCTION	ı																										
TMM	TR61 GF	Xetra	0.12 EUR	+0.0	-29.4	-62.1	-59.6	0.15	7.7	134.8	13.1	1.0	0.0	0.1	0.02	4,887	Neg.	N/A	N/A	Neg.	N/A	N/A	4.0	N/A	N/A	0.1	45.5
FINANCIAL SER	VICES																										
Raiffeisen Ban	BAVL UK	Kiev, UX	0.10 UAH	+1.8	-9.7	-14.5	-16.7	0.01	184.3	N/A	3.8	7.0	80.6	14.9	0.28	354	2.9	Neg.	15.2	N/A	N/A	N/A	N/A	N/A	N/A	0.5	22.4
Ukrsotsbank	USCB UK	Kiev, UX	0.14 UAH	+0.0	-3.4	-25.3	-17.3	0.01	218.9	N/A	4.5	9.8	0.0	0.9	0.00	43,536	Neg.	14.1	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.3	28.2

Notes: mln - millions; FF - free float; n/a - not available; neg. - negative; a company name (the left column of the table) is shortened to fit the column and hence in some cases is not displayed in full; \*\*\* - P/E is above 10,000x. Sources: Bloomberg, ICU.





# **FX: News & Comments**

# Hryvnia down amid global rout

The hryvnia declined further under close oversight of the NBU. The central bank is unable to fight against the global impact of declining commodity prices and the rising US dollar.

Alexander Valchyshen, Kiev, +38044 2200120 ext.242

#### ICU's UAH trade-weighted indices

(Last 12-month history to 12 Dec 2014)



# FX market indicators (as of 11 Dec 2014)

Last Daily Weekly MoM YTD chg (%) chg (%) chg (%) chg (%)

		city (%)	City (%)	cng (%)	City (7
USD/UAH I	MARKET (H	RYVNIA pe	r US DOLI	_AR)	
Spot mkt	15.7222	+0.14	+2.42	-0.81	+90.80
NBU avg	15.6723	+0.16	+2.46	-0.63	+92.28
Ttl vlm <sup>1</sup>	250.87	+11.80	-16.67	+7.97	-91.05
\$ volume <sup>2</sup>	183.78	+9.27	-20.59	+16.23	-91.69
NDF 3M	16.6500	+0.00	+0.00	+16.03	+96.23
NDF 6M	17.6250	+2.47	+2.47	+19.09	+100.7
NDF 1Y	18.2500	+0.00	+0.00	+15.87	+93.74
TRADE-WE	EIGHTED IN	DICES (TV	VIs, points	:)	
UAH nom'l	44.235	+0.51	-1.53	+6.80	-34.50
UAH real CPI	80.738	+0.51	-1.53	+6.80	-20.12
UAH real PPI	118.039	+0.51	-1.53	+6.80	-14.98
USD nom'l	88.663	+0.44	-0.05	+1.29	+10.78
FX RATES	OF KEY CU	RRENCIES	THAT SH	HAPE UAH'	s TWIs
USD/RUB	55.7178	+1.59	+2.32	+19.33	+69.5
EUR/USD	1.2411	-0.30	+0.26	-0.51	-9.69
USD/CNY	6.1889	+0.22	+0.55	+1.04	+2.22
USD/PLN	3.3625	+0.21	+0.11	-0.51	+11.23
USD/TRY	2.2780	+0.53	+1.97	+0.95	+6.04
USD/BYR	10,950.00	+0.00	+0.74	+1.72	+14.78
USD/KZT	181.9800	+0.05	-0.26	+0.61	+17.96
OTHER MA	JOR CURR	ENCIES			
USD/JPY	118.6500	+0.70	-0.94	+2.48	+12.6
GBP/USD	1.5732	+0.11	+0.38	-1.17	-4.98
USD/CHF	0.9679	+0.16	-0.35	+0.35	+8.40
AUD/USD	0.8272	-0.55	-1.32	-4.77	-7.23
USD/CAD	1.1521	+0.34	+1.20	+1.63	+8.4
USD/BRL	2.6523	+1.36	+2.37	+3.76	+12.29
USD/KRW	1,100.84	-0.15	-1.31	+0.84	+4.86
COMMIDIT	TES				
Gold(\$/oz)	1,227.54	+0.07	+1.85	+5.43	+1.82
WTI crude <sup>3</sup>	59.95	-1.62	-10.27	-23.08	-39.09
Brent crd <sup>3</sup>	62.78	-1.49	-9.03	-21.86	-43.3
Urals crd <sup>3</sup>	N/A	+0.00	+0.00	+0.00	+0.00
TR/J CRB <sup>4</sup>	245.42	-0.61	-3.03	-9.15	-12.40

Readers may follow the ICU trade-weighted indices of the local-currency, the hryvnia (UAH), on the ICU <u>website</u> and Bloomberg (type: ALLX UTWI <GO>).

Section on FX market is continued on next page.

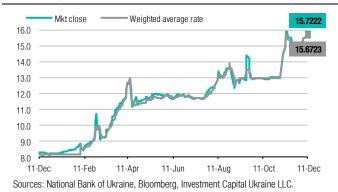
Notes: [1] trading volume in all foreign currencies (US\$m); [2] trading volume in the pair USD/UAH (US\$m); [3] crude oil price (USD per barrel); [4] the Thomson Reuters/ Jefferies CRB Index. A green-/red-shaded box means gain or loss, respectively, of the investment into the asset. Currencies are gaining when their exchange rates strengthen versus USD.

Sources: Bloomberg, Investment Capital Ukraine LLC.



# Chart page #1: Foreign-exchange market

Chart 9. Spot market rates USD/UAH: last 12-month and 5-year periods (UAH per USD, left and right respectively)



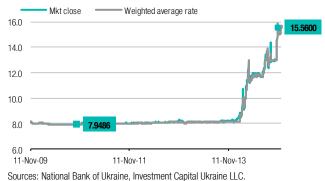


Chart 10. NDF market rates USD/UAH: last 12-month and 5-year periods (UAH per USD, left and right respectively)

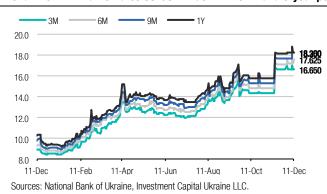




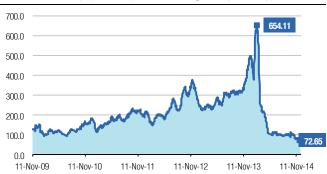
Chart 11. Trading volume: last 12-month and 5-year periods (US\$m, left and right respectively)





Chart 12. 30D MA\* ratio of FX market turnover to merchandise trade: last 12m and 5yr periods (%, left and right respectively)





Note: \* 30-day moving average; The boxes of the right chart show high and low values. Sources: NBU, State Statistics Service of Ukraine, Bloomberg, Investment Capital Ukraine LLC.



# Chart page #2: ICU's UAH trade-weighted indices

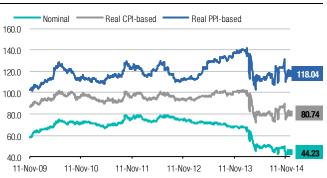
The following charts depict ICU's Ukrainian hryvnia trade-weighted indices which were calculated in accordance with methodology published in the *Quarterly Report* "Keep the music playing" dated 31 January 2013 and, then, updated, in the *Quarterly Report* "Muddling through no more" dated 14 August 2013.

Chart 13. Nominal and CPI-based real TWIs of UAH, history of last 12-month period



Note: The boxes indicate the last values of the depicted indicators. Source: Investment Capital Ukraine LLC.

Chart 14. Nominal, CPI- and PPI-based TWIs of UAH, history of last 5-year period



Note: The boxes indicate the last values of the depicted indicators. Source: Investment Capital Ukraine LLC.

Chart 15. Deviation of UAH trade-weighted indices from their 5-year moving averages: last 12-month and 5-year periods (%, left and right respectively)

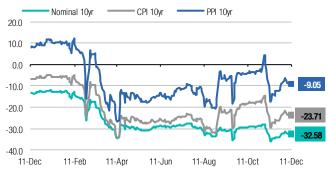


Note: The boxes indicate the last values of the depicted indicators. Source: Investment Capital Ukraine LLC.



Note: the boxes indicate the high and low values of CPI-based TWI. Source: Investment Capital Ukraine LLC.

Chart 16. Deviation of UAH trade-weighted indices from their 10-year moving averages: last 12-month and 5-year periods (%, left and right respectively)



Note: The boxes indicate the last values of the depicted indicators. Source: Investment Capital Ukraine LLC.



Note: the boxes indicate the high and low values of CPI-based TWI. Source: Investment Capital Ukraine LLC.



This page is intentionally left blank



# **Disclosures**

# **ANALYST CERTIFICATION**

This research publication has been prepared by the analyst(s), whose name(s) appear on the front page of this publication. The analyst(s) hereby certifies that the views expressed within this publication accurately reflect her/his own views about the subject financial instruments or issuers and no part of her/his compensation was, is, or will be directly or indirectly related to the inclusion of specific recommendations or views within this research publication.

# **EQUITY RATING DEFINITIONS**

**Buy:** Forecasted 12-month total return greater than 20%

**Hold:** Forecasted 12-month total return 0% to 20% **Sell:** Forecasted 12-month total return less than 0%

Note: total return is share price appreciation to a target price in relative terms plus forecasted dividend yield.

# **DEBT RATING DEFINITIONS**

Buy: Forecasted 12-month total return significantly greater than that of relevant benchmark

Hold: Forecasted 12-month total return is in line with or modestly deviates from relevant benchmark

Sell: Forecasted 12-month total return significantly less than that of relevant benchmark



11th floor, LEONARDO Business Centre 19-21 Bogdan Khmelnytsky Street Kiev, 01030 Ukraine Phone/Fax +38 044 2200120

CORPORATE FINANCE TEL. +38 044 2200120

Makar Paseniuk, Managing Director

Ruslan Kilmukhametov, Director ruslan.kilmukhametov@icu.ua makar.paseniuk@icu.ua

SALES AND TRADING TEL. +38 044 2201621

Konstantin Stetsenko, Managing Director

konstantin.stetsenko@icu.ua

Vlad Sinani, Director, Strategy and Corporate Development

vlad.sinani@icu.ua

Sergiy Byelyayev, Fixed-Income Trading sergiy.byelyayev@icu.ua

Julia Pecheritsa,

Ukraine and CIS International Sales julia.pecheritsa@icu.ua

Vitaliy Sivach, Fixed-Income & FX Trading

vitaliy.sivach@icu.ua

Yevgeniya Gryshchenko,

Fixed-Income Sales

yevgeniya.gryshchenko@icu.ua

RESEARCH DEPARTMENT TEL. +38 044 2200120

Alexander Valchyshen Head of Research

alexander.valchyshen@icu.ua

Taras Kotovych

Senior financial analyst (Sovereign debt) taras.kotovych@icu.ua

Alexander Martynenko

Head of corporate research alexander.martynenko@icu.ua

Mykhaylo Demkiv

Financial analyst (Banks) mykhaylo.demkiv@icu.ua **Bogdan Vorotilin** 

Financial analyst (Food & Agribusiness) bogdan.vorotilin@icu.ua

Lee Daniels, Rolfe Haas

Editors

Investment Capital Ukraine LLC is regulated by Securities and Stock Market State Commission of Ukraine (license numbers: dealer activity AE 263019, broker activity AE 263018, underwriting activity AE 263020 dated 11 April 2013).

#### **DISCLAIMER**

This research publication has been prepared by Investment Capital Ukraine LLC solely for information purposes for its clients. It does not constitute an investment advice or an offer or solicitation for the purchase of sale of any financial instrument. While reasonable care has been taken to ensure that the information contained herein is not untrue or misleading at the time of publication, Investment Capital Ukraine makes no representation that it is accurate or complete. The information contained herein is subject to change without notice. Copyright and database rights protection exists in this report and it may not be reproduced, distributed or published by any person for any purpose without the prior express consent of Investment Capital Ukraine LLC. All rights are reserved. Any investments referred to herein may

involve significant risk, are not necessarily available in all jurisdictions, may be illiquid and may not be suitable for all investors. The value of, or income from, any investments referred to herein may fluctuate and/or be affected by changes in exchange rates. Past performance is not indicative of future results. Investors should make their own investigations and investment decisions without relying on this report. Only investors with sufficient knowledge and experience in financial matters to evaluate the merits and risks should consider an investment in any issuer or market discussed herein and other persons should not take any action on the basis of this report.



Additional information is available upon request.